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## RFP Acronyms and Definitions

### Acronym List

AOR	Authorized Organization Representative
ATP	Acceptance Test Procedures
BIT	Built-In Test
CCB	Configuration Control Board
CG	Coastal Global
CLIN	Contract Line Item Number
CM	Configuration Management
CO	Contracting Officer
COTR	Contracting Officer's Technical Representative
DO	Delivery Order
FFP	Firm-Fixed Price
ICD	Interface Control Documents
IO	Implementing Organization
IQC	Indefinite Quantity Contract
ISO	International Organization for Standardization
OL	Consortium for Ocean Leadership, Inc.
OOI	Ocean Observatories Initiative
POC	Point of Contact
POFP	Procuring Organization Furnished Property
POP	Period of Performance
RSN	Regional Scale Nodes
SOW	Statement Of Work
SW	Software
TDP	Technical Data Package

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### Definitions

Contractor	The entity that has signed the contract with the Procuring Organization and is responsible for performing the work required in the SOW and delivering the Items described in the Specifications. This term is used in sections of the RFP that are later incorporated into the contract between the successful Offeror (see below) and the Procuring Organization.
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In general, an independent entity that agrees to furnish certain number or quantity of goods, material, equipment, personnel, and/or services that meet or exceed stated requirements or specifications, at a mutually agreed upon price and within a specified timeframe to another independent entity called contractee, principal, or project owner.

Offeror	A person or entity who makes a specific proposal to another (the Procuring Organization) to enter into a contract. This term is used in sections of the RFP that are not incorporated into the contract between the successful Offeror (called Contractor—see above) and the Procuring Organization, but only in those sections such as L and M that are used in the RFP to describe what an Offeror must submit in its proposal and how proposals will be evaluated.
Procuring Organization	The organization authorized to issue delivery orders for the procurement of goods and services and who bears ultimate responsibility for inspection, receipt of goods/services and payment. In the context of this acquisition, the Procuring Organization can be the Consortium for Ocean Leadership, Inc. (COL) or any one of the following Implementing Organizations (IO): <ul style="list-style-type: none"> <li>Woods Hole Oceanographic Institution</li> <li>Oregon State University</li> <li>Regents of the University of California, University of California, San Diego (UCSD)</li> <li>University of Washington</li> </ul>
Sub-Contractor	An entity that is providing a significant portion of the work required in the SOW and delivering a significant portion Item described in the Specification. Sub-Contractor function(s) is/are important enough to merit some degree of direct management attention. Sub-Contractors have a contractual relationship with the Contractor and not with the Procuring Organization.
Supplier	Similar to Vendor (see below), but does not carry the connotation that its sales are to an intermediary rather than to the end user. In general, a Supplier is an external entity that supplies relatively common, off-the-shelf, or standard goods or services, as opposed to a Contractor or Sub-Contractor who commonly adds specialized input to deliverables.
Vendor	An entity that is providing goods or services for sale. The term is generally used to refer to an entity that is selling a less complex service or product to an intermediary and not the final user. In general, a Vendor is a manufacturer, producer, or seller.